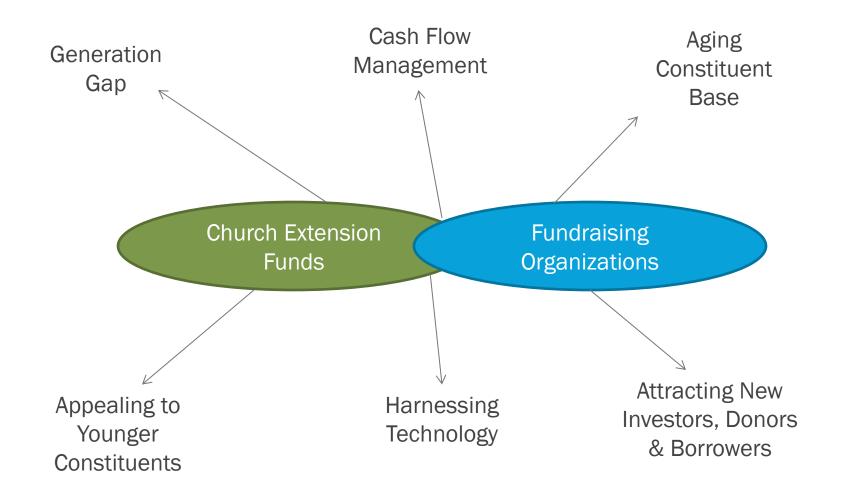


Client Panel Discussion

2015 DDI USER GROUP MEETING MAY $19^{TH}-20^{TH}$



G.I./GREATEST

SILENT

BOOMERS

×

MILLENNIALS

Born

1901 - '24 (S&H)
 Pre 1928 (Pew)

Born

1925 - '42 (S&H)
1928 - '45 (Pew)

Born 1943 - '60

1943 - '60 (S&H)
1946 - '64 (Pew)

• 1961 - '81 (S&H) • 1965 - '80 (Pew) • 1982 - 2004 (S&H) • Post 1980 (Pew)

KEY • Strauss & Howe (S&H) • Pew Research Center (Pew)



3%

Percent of 2010 adult population (Census estimate)

83+ age in 2010 (Pew) 14%

Percent of 2010 adult population (Census estimate)

65 - 82 age in 2010 (Pew)

Percent of 2010 adult population (Census estimate)

33%

46 - 64

age in 2010 (Pew)

28%

Percent of 2010 adult population (Census estimate)

30 - 45 age in 2010 (Pew) 22%

Percent of 2010 adult population (Census estimate)

29 age in 2010 (Pew)



Katharine Hepburn Born 1907

> George H. W. Bush Born 1924

GREATEST YEARS

Called the G.I.
Generation or the
Greatest Generation
(following a book by
journalist Tom Brokaw),
this generation fought in
World War II.

Martin Luther King, Jr. Born 1929

> Tina Turner Born 1939

SILENT YEARS

They were children during the Great Depression and World War II. Their label "refers to their conformist and civic instincts," says Pew. Oprah Winfrey Born 1954

> Michael Jordan Born 1963

BOOMER YEARS

The boomers were born during a fertility spike after World War II, according to Pew. That spike came to an end with the emergence of the birth control pill in 1964.

Jay-Z Born 1969

Tiger Woods

X YEARS

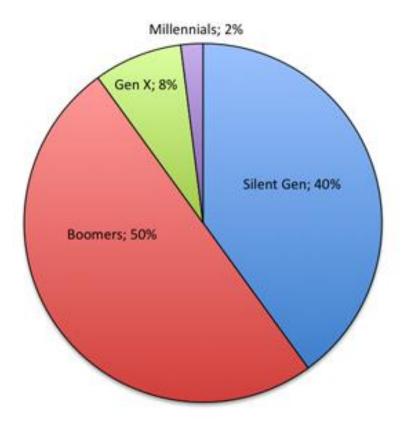
This generation was once called "baby bust," Pew says. The new name became popular with the release of author Douglas Coupland's book "Generation X: Tales for an Accelerated Culture."

Christina Aguilera Born 1980

> Mark Zuckerberg Born 1984

MILLENNIAL YEARS
An echo of the baby
boomer generation, this
group is the first to come
of age in the new
millennium, says the
Pew report.

Interesting Donation Statistics



futurefundraisingnow.com

Interesting Investment Statistics

SAVINGS AND INVESTMENTS

Total savings/investments, workers age 45 to 54

Less than \$10,000: 46%

\$10,000 to \$99,999: 26%

\$100,000 to \$249,999: 12%

\$250,00 or more: 17%

Total savings/investments, workers age 55 +

Less than \$10,000: 31%

\$10,000 to \$99,999: 29%

\$100,000 to \$249,999: 18%

\$250,000 or more: 22%

Forbes.com

Goals For This Session

- Collaborate
- Share
- Learn
- Discover



Client Panel Discussion



Discussion, Questions, Comments



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